

CHANCE TO BUILD UP TRADE POINTED OUT

Export Association Told of Opportunities in Store After War Ends.

COOPERATION IS SOUGHT

Resolutions Adopted Urging the Extension of Commercial Education.

The development of American foreign trade now and after the war in all the markets of the world was the topic discussed yesterday at the Hotel Biltmore at the seventh annual convention of the American Manufacturers Export Association—an organization of many of the big manufacturing companies of the United States which do a large foreign business.

The manufacturers were told by speakers well acquainted with European industrial and commercial markets that a great opportunity to build up a huge trade in American manufactured products was before them.

Resolutions were passed by the association, which includes such companies as the Westinghouse Electric and Manufacturing Company, the United States Steel Corporation, the General Electric Company and others equally important, urging a vigorous commercial policy, the extension of commercial education, increased appropriations for the Bureau of Foreign and Domestic Commerce, the enactment of legislation permitting co-operative action by American manufacturers in foreign countries, the up-building of the navy, the establishment of a merchant marine and the encouragement of foreign branches of banks.

Opportunities in France.
W. W. Nichols, commissioner-general of the American Industrial Commission sent by the association to France to study industrial conditions, said that opportunities for American manufacturers in France seemed unlimited.

"France is eager for commercial reciprocity with the United States," he said. "We encouraged the belief in France that the American manufacturers did not intend to exploit industrial France. We made it understood that the United States imports from France should equal the exports to France."

Throughout France the commission found the French friendly to the United States and willing and eager for industrial cooperation with this country. Mr. Nichols said, however, that there was absolute necessity for the continuance of personal contact, such as that derived through the industrial commission, to foster trade relations.

E. M. Herr, president of the association, who is also president of the Westinghouse Electric and Manufacturing Company, showed by figures the unprecedented rise of exports from the United States recently. He warned the members that they must be ready for the great industrial activity which will take place in Europe soon after peace is declared.

Anticipates Conditions.

"Although the ranks of the laborers will have been thinned by the war, they will be supplemented by large bodies of women workers who have been trained in industrial operations during the war," he said.

Mr. Herr advocated the purchase of public service and industrial securities in those countries in which it is desired to extend American commerce. Such markets as South America and Mexico rightly belong to the United States, he said.

The president also strongly urged the enactment by Congress of legislation along the general lines of the Webb bill in order that American manufacturers may be assured of their right to utilize all the advantages of cooperative action in meeting the competition of trade combinations in foreign countries.

Although John H. Snodgrass, who has been American Consul-General to Russia for seven years, was unable to attend the convention on account of illness, he sent his address, which was read by E. W. Duke.

The necessity of retaining for the United States the advantage obtained by the sale of munitions in Russia, and building on it the foundation of a great trade, was emphasized in Mr. Snodgrass's paper.

TEARS BRING MERCY AND \$17.

Weeping Family Aid Man Who Debauched With Flatiron.

Michael O'Neill's wife and four children won him his liberty and \$17 yesterday. Michael had been arrested after an election debate with Patrick Hannan of 328 Third avenue, who said that O'Neill's most forceful argument had been a flatiron. O'Neill won the debate, but Hannan had him arrested.

O'Neill came before Judge Rosalesky in General Sessions yesterday and pleaded guilty to assault in the third degree. O'Neill's wife and four small children were in the rear of the courtroom, weeping. She told the Judge the family had been evicted since O'Neill's arrest.

Judge Rosalesky asked Hannan if he wanted to see O'Neill sent to jail. Hannan felt the bump on his head and was about to say yes, when his eyes fell on the weeping O'Neill family and his face softened. So Judge Rosalesky suspended sentence, and then was the first to drop a bill in a lawyer's hat when it was passed for the O'Neills.

GIRL CHRISTENS AMBULANCES.

Three Vehicles to Be Used for Poliomylitis Victims in 3 Cities.

Three ambulances, one each to be used in Manhattan, Hudson and Brooklyn to transport children recovering from infantile paralysis between their homes and surgical clinics, visited the City Hall yesterday to be christened and to obtain the well wishes of Mayor Mitchell. Ellen Anderson, 4 years old, of 43 Manhattan place, Brooklyn, christened the ambulances by breaking bottles of milk on them.

The ambulances were purchased and are to be maintained by the Mills of Mercy, of which Mrs. John H. Hammond is president. Mayor Mitchell gave to the driver of the Boston ambulance a letter to Mayor Curley of Boston.

PEDLER-POLITICIAN IN JAIL.

Nathan Lewis Was Vending Candy Without a License.

Charged with peddling candy without a license Nathan Lewis of 123 East Eighty-eighth street, who said he was poet, philosopher, playwright, historian, short story writer, song composer, candy merchant and prohibition candidate for Assembly in the Twenty-ninth district, went to jail yesterday in default of a \$5 fine.

Lewis was arrested near a public school. He explained that he didn't know that a license was necessary. He launched into a long tirade against the police when he was arraigned before Magistrate Cornell in Yorkville court, where the fine was imposed.

INDIAN CHIEF GIVES CLINIC.

Medicine Man's Defence of His Cure Fails to Convince Court.

Chief Wolf Wagon, Indian medicine man, 12 Henlock street, Brooklyn, talked long and earnestly in defence of his system of therapeutics in the court of Magistrate Appleton in the Municipal Building yesterday. He even had three human lungs in glass jars for illustrative purposes. He described "white men's patent medicines" as no good and was joined he should be brought into court for falsely representing the curative value of his own preparation which, he had said, was a preventive of tuberculosis.

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but Magistrate Appleton suspended sentence. The Magistrate remarked that the Indian's theories were right in the main; that persons should breathe through the nose and not the mouth, and that the compound which Chief Wagon sold undoubtedly would facilitate nose breathing, but he warned the medicine man not to claim virtues for his medicine other than those which it actually possessed.

Chief Wolf was found guilty of violating section 118 of the Sanitary Code.

BROOKLYN BRIDGE JUMP KILLS.

Unidentified Man of 45 Falls to Survive the Act.

Samuel Peterson, 424 Pacific street, Brooklyn, was under the Brooklyn Bridge in a motorboat with two friends yesterday afternoon when he heard a heavy splash. They moved toward the dis-

turbed water and in a few moments a man came to the surface. He had apparently jumped off the bridge. The man was still alive and was rushed to the Hudson Street Hospital. Dr. Beall worked over him for an hour, but could not prevent death. The man was well dressed, wore a Masonic emblem, was about 45 years old and of heavy build. In one pocket was \$1.05. There was no clue to his identity.

Earthquake Felt in Buffalo.

BUFFALO, N. Y., Oct. 31.—An earthquake of considerable intensity was recorded on the seismograph at Canisius College here to-day. The disturbance began at 10:42 A. M. and continued until 11:25 A. M. The indication was that the earthquake was 5,250 miles from Buffalo, probably in a southeast-ly direction.

Royal Mail Cuts Out New York.

Only the New York service of the Royal Mail Steam Packet Company has been discontinued, to be resumed early in January, the line announced yesterday. The war has not interfered with trade between Halifax, Bermuda and the West Indies and the service between England and Brazil and Argentina.

These Americans are Working Today

Because: These Europeans are Not

When These Europeans Go Back to Work

What Will These Americans Do Without the PROTECTIVE TARIFF?

VOTE FOR HUGHES AND THE PROTECTIVE TARIFF

REPUBLICAN NATIONAL
PUBLICITY COMMITTEE